

HOUSTON

REAL PRODUCERS

INFORMING AND INSPIRING REAL ESTATE AGENTS

THE FRANKLIN TEAM

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STANDINGS

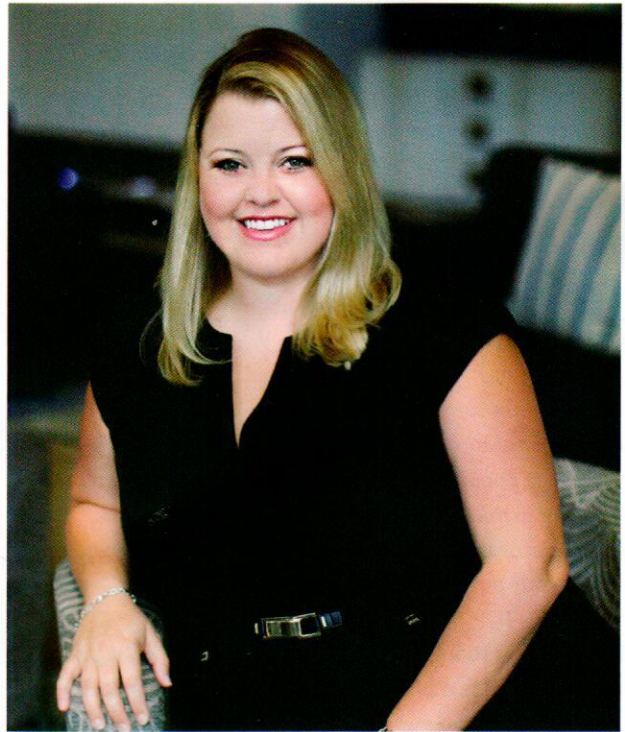
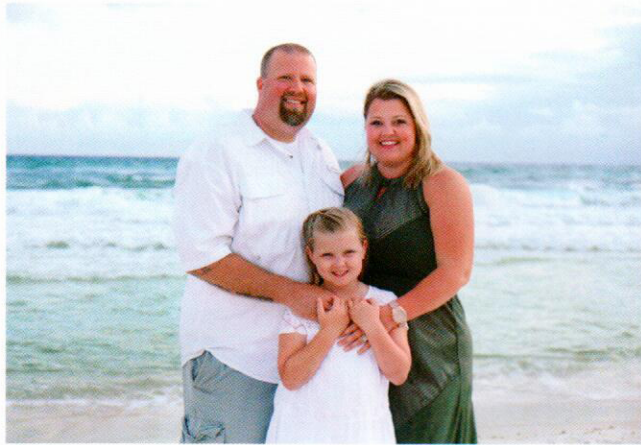


RISING STAR:
Stephanie Cribbs

INSPIRING REALTOR:
Claudia J. Price

SPONSOR SPOTLIGHT:
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DECEMBER 2017



Stephanie Cribbs

KELLER WILLIAMS REALTY

Stephanie Cribbs started her career at Keller Williams Realty Northeast three years ago and has now reached an astounding 18 million career volume. Getting into the real estate business has allowed Stephanie Cribbs to build lifelong relationships with colleagues, friends and business partners. It also gave her freedom to be her boss and control her time schedule for the day to day task. Her success has been continually growing over the years, and she has inspired a lot of individuals because of her achievements. For her, success means “continuously growing and evolving in your desired work or business.” For example, her goal is to increase her sales volume by 20% every year. That means setting an achievement, or a target will help an individual enhance their set of skills over time. “I want to build a legacy through my career in real estate and to grow something to be remembered by,” she added.

with autism. She also supports the American Diabetes Association as Stephanie herself has Type 1 Diabetes.

With all these huge accomplishments, Stephanie feels that the biggest challenge with being a realtor is balancing of time. She wants to be able to provide a high level of service to her clients and be available to them whenever they need her, without taking away the precious time that she has with her family. She has been married for two and a half years with her loving husband, Jamie, and have a beautiful daughter, Avery, that is seven years old and now in second grade.

When asked about her achievements and the impacts it brought to her life, she answered: "Real estate allows you to earn as much money as you desire." There is no one telling you that you cannot have that raise this year because you didn't meet your quota or not getting the bonus that you deserved." Stephanie is very passionate when it comes to her business and prioritizes two things - building strong, deep relationships within the community helped her business sustain and grow within the community for a long period. These relationships lead to new business opportunities and growth.

Although Stephanie Cribbs has only been a realtor for 3 years, she has already won numerous awards including the following:

- Triple Crown Award - 12/15, 5/16, 6/16, 8/16, 4/17, 5/17, 6/17
- Bronze Achievement Award 2015
- Silver Achievement Award 2016
- Top Listing Agent - Units 2016
- Top Listing Agent - Volume 2016
- Capper Award - 12/15 and 10/16

Before getting into the real estate profession, Stephanie Cribbs was a former social worker that aids families with developmental disabilities. Today, she has been supporting Autumn's Dawn, an organization dedicated to helping young adults

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Stephanie and Jamie always make sure that their family eats together every night to give time with one another and continually be a part of each other's day. They do not allow gadgets/electronics at the table when they eat and discuss the best and worst part of their day.

Stephanie and her husband love to hunt together. They are a member of a deer lease in East Texas to hunt whitetail deer, turkey, and dove. They also love to get away from the fast pace of the city and relax in the country. They even travel 2-3 times a year to reward themselves for the hard work that they have done.